TRAPHACO JSC

-----No. 02/2018/BC-HĐQT THE SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

Hanoi, Jan 22, 2018

REPORT ON CORPORATE GOVERNANCE 2017

To:

State Securities CommitteeHo Chi Minh City Stock Exchange

- Name of listed company: TRAPHACO JSC
- Headquarters address: 75 Yen Ninh, Ba Dinh, Hanoi
- Phone: 043.6830751 Fax: 043.6815097 Email: info@traphaco.com.vn
- Charter capital: VND 414,536,730,000
- Stock code: TRA

I. Activities of the General Meeting of Shareholders

No.	Resolution /	Date	Content
	Decision No.		
1	28/2017/NQ- ÐHĐCÐ	30/3/2016	 Report of the Board of Directors in 2016 (including results of production and business activities, audited financial statements, Report of the Supervisory Board)
			2. Direction and tasks in 2017
			3. The Sustainable Development Strategy for the period of 2017-2020
			4. Profit distribution, dividend payment in 2016
			5. The share split in 2017
			6. The estimated allocation of profit after tax, and the remuneration of the Board of Directors and the Supervisory Board in 2017.
			7. Authorize the Board of Directors to select auditors
			8. Authorize the Board of Directors to sign the Contract with Traphaco CNC

II. Activities of the Board of Directors (2017)

1. Information about the members of the Board of Directors (BoD):

No	Board Member	Position	Day becoming member of the BoD	Number of attendance	Percenta ge	Reasons for absence
1.	Vu Thi Thuan	Chairwoman	3/30/2016	10/10	100%	
2.	Mr. Nguyen Anh Tuan	Vice Chairman	3/30/2016	09/10	90%	Authorizi ng Mr. Hien
3.	Mr. Nguyen Hong Hien	Board Member	3/30/2016	07/10	70%	Authorizi ng Mr.

						Tuan
4.	Mr. Tran Tuc Ma	Board	3/30/2016	10/10	100%	
		Member				
5.	Mr. Chad Ryan Ovel	Board	3/30/2016	09/10	90%	Authorizi
		Member				ng Mr.
						Chris
						Freund
6.	Mr. Christopher E. Freund	Board	3/30/2016	06/10	60%	Authorizi
		Member				ng Mr.
						Chad
						Ovel
7.	Mr. Marcus John Pitt	Board	3/30/2016	10/10	100%	
		Member				

- 2. Supervision by the BoD over the Executive Board
- Supervise the implementation of business and production plans of the Company.
- Direct the Executive Board to hold the Annual General Meeting of Shareholders in 2017.
- Direct, supervise and assist the CEO and other managers in implementing the Resolutions of the General Meeting of Shareholders; Resolutions and decisions of the BoD (details are listed in Section 4.).
- Disclose information and submit reports according to the current regulations of the State management agencies.
- 3. Activities of the Board of Directors' subcommittees:
 - 3.1Development Policy Subcommittee:
 - Complete the Sustainable Development Strategy for the period of 2017-2020.
 - Propose (plans) to issue bonus shares to existing shareholders,
 - Advise on the Financial Plan for 2017: investments in fixed assets, capital construction, R&D, marketing...
 - Review and report major contracts of the Company to the Board of Directors, General Assembly of Shareholders,
 - Evaluate the business results according to the short-term and medium-term strategic objectives,
 - Establishment of branches in Thai Nguyen, Yen Bai, Thua Thien Hue, Kien Giang,
 - Advise on the Set of Criteria for the selection of partners and products for business cooperation,
 - Evaluate the company's risk report and risk mitigation plan,
 - Advise on the Plan for Hoang Liet plant after transformation.
 - 3.2 Human Resources & Compensation Subcommittee

- Complete and submit 03 regulations for approval: transactions with related parties, appointment/dismissal of managerial personnels, representatives of capital in subsidiaries,
- Advise on the Regulation of salary & wage based on the result of the remuneration consultancy,
- Nominate the capital representatives and other personnel (supervisors, chief accountants) at subsidiaries,
- Plan managers directly under the Board appointment/recruitment for this term,
- 3.3 Auditing Subcommittee
- Assess the audited financial statements in 2016,
- Assess the audited, semi-annual financial statements in 2017,
- Advise on the Regulation on financial management.

– No	Resolution / Decision No.	Date	Content
1.	01/QĐ	2/7/2017	Appoint Deputy CEO Nguyen Van Bui
2.	02/QĐ	1/19/2017	Regulation on Traphaco JSC's Representatives of capital in enterprises
3.	03/QĐ	1/19/2017	On appointment, reappointment and dismissal of managerial officers in Traphaco JSC
4.	04/QĐ	1/19/2017	The Regulation on Management of Contracts and Transactions between Traphaco JSC and Related Parties,
5.	05/QĐ	1/19/2017	Appoint Mr. Dinh Trung Kien to be Representative of capital of Traphaco at Daklak Pharmaceuticals and Medical Supplies JSC
6.	06/QĐ	1/19/2017	Appoint Mr.Thai Duc Luan to be Representative of capital of Traphaco at Quang Tri Pharmaceuticals and Medical Supplies JSC
7.	07/QĐ	1/19/2017	Appoint Mr. Nguyen Huy Van to be Representative of capital of Traphaco at Traphaco Sapa
8.	08/QĐ	1/19/2017	Approve the nomination of Ms. Dao Thi Hong Anh as Chief Accountant at Traphaco Hung Yen
9.	09/QĐ	1/19/2017	Elect Ms. Dinh Thi Xuan Hong to be Comptroller of Traphaco Hung Yen
10.	11/QĐ	2/7/2017	Dismiss Mrs. Hoang Thi Ruoc from Deputy CEO
11.	12/QĐ	2/8/2017	Raise the performance-based rate of salary for Deputy CEO Nguyen Thi Lan
12.	13/QĐ	2/17/2017	Appoint Mr. Nguyen Van Nhuong to be Representative of capital of Traphaco at Traphaco CNC

4. Resolutions/Decisions of the Board of Directors (2017)

13.	14/QĐ	3/8/2017	Approve the purchase of Innova TGT car
14.	15/QĐ	3/13/2017	Approve the implementation of the Digital Marketing Project for Cebraton
15.	28/NQ	3/30/2017	Resolution of the 2017 AGM
16.	29/QĐ	4/11/2017	Approve the implementation of the plan to issue shares to increase equity from owners' equity
17.	30/QĐ	4/13/2017	Send officials on a business trip to Japan, May 22-26, 2017,
18.	31/QĐ	5/8/2017	Send Mr. Thai Duc Luan - Director of Nghe An branch to work in Thailand, June 12-16, 2017
19.	32/QĐ	5/10/2017	Establish Thai Nguyen branch of Traphaco JSC
20.	33/QĐ	5/10/2017	Appoint Dr. Vuong Van Tuyen to be Director of Traphaco's branch in Thai Nguyen
21.	34/QĐ	5/10/2017	Select Ernst & Young as the auditor for 2017 financial statements.
22.	35/QĐ	5/10/2017	Approve the contract signing with Traphaco CNC
23.	37/QĐ	5/19/2017	Send officials to visit and study in Myanmar, June 14- 17, 2017
24.	38/QĐ	5/19/2017	Send officials to visit and study in Malaysia - Singapore, June 4-9, 2017
25.	39/QĐ	5/24/2017	Approve the result of the share issuance to increase equity from owners' equity
26.	40/QĐ	6/5/2017	Change ranks and adjust the salary coefficient by job description or title (Ti) for managerial personnels
27.	41/QĐ	6/5/2017	Adjust the salary coefficient of performance (hi) for managers
28.	43/QĐ	7/27/2017	Adjust the total investment capital for the project "Plant for producing, processing, and trading pharmaceutical materials, pharmaceuticals and functional foods" of Traphacosapa one-member Ltd Company
29.	44/QĐ	7/27/2017	Raise the charter capital of Traphaco JSC at Traphacosapa one-member Ltd Company
30.	45/QĐ	7/31/2017	Buy house as branch office of Traphaco JSC in Binh Thuan
31.	46/QĐ	7/31/2017	Buy house as branch office of Traphaco JSC in Kien Giang
32.	47/QĐ	7/31/2017	Buy land to build a branch of Traphaco JSC in Hung Yen
33.	48/QĐ	7/31/2017	Rebuild the warehouse of Traphaco branch office in the Central
34.	49/QĐ	7/31/2017	Approve the purchase of an Innova car
35.	50/QĐ	8/16/2017	Appoint the director of Binh Thuan branch of Traphaco JSC
36.	51/QĐ	9/7/2017	Establish Yen Bai branch of Traphaco JSC

37.	52/QĐ	9/7/2017	Establish Thua Thien Hue branch of Traphaco JSC
38.	53/QĐ	9/7/2017	Buy house as branch office of Traphaco JSC in Kien Giang (in replacement of Decision 46)
39.	54/QĐ	9/7/2017	Establish Kien Giang branch of Traphaco JSC
40.	56/QĐ	02/11/2017	Assign the Plan of 2018
41.	57/QĐ	02/11/2017	Assign the marketing fund in 2018
42.	58/QĐ	02/11/2017	Assign the 2018 unit price plan
43.	59/QĐ	15/11/2017	Send officials on a business trip in India, 02-08/12/2017
44.	60/QĐ	24/11/2017	Establish the Quality Management Division
45.	61/QĐ	30/11/2017	Send officials on a business trip in New Zealand, 14-23/01/2018
46.	62/QĐ	05/12/2017	Advance payment of dividend in 2017, 1st time
47.	63/QĐ	11/12/2017	Divest from Quang Tri Pharmaceutical and Medical Equipments JSC
48.	64/QĐ	14/12/2017	Send officials on a business trip in Europe
49.	65/QĐ	27/12/2017	Promulgate the Regulation on Salary payment of Traphaco JSC
50.	66/QĐ	29/12/2017	Promulgate the Regulation on Financial Management of Traphaco JSC
51.	67/QĐ	29/12/2017	Approve the selection of advertising agency in 2018

III. Supervisory Board (2017)

1. Information about members of Supervisory Board

No.	Member	Position	Day becoming member of the Supervisory Board	Number of attendance		Reasons for absence
1.	Mr. Duong Duc Hung	Chairman	3/30/2016	04/04	100%	
2.	Ms. Do Thi Khanh Van	Member	3/30/2016	04/04	100%	
3.	Ms. Nguyen Thanh Hoa	Member	3/30/2016	04/04	100%	

2. Surveillance activities of the Supervisory Board toward the Board of Directors, Board of Management, and shareholders

- Attend all the BoD meetings and provide opinions on issues that fall within the mandate of the BoS.
- Supervise the implementation of business and production plans of the Company.

- Supervise the Board of Directors, Executive Board in implementing the Resolution of the AGM; Resolutions and Decisions of the Board. Review contracts/transactions with related persons, and examine the Company's investment projects (procedures of additional documentation),
- Supervise the disclosure of information and submit reports in accordance with the current regulations of the State management agencies.
- 3. The coordination among the Supervisory Board with the Board of Directors, Board of Management, and different managers: Operate under the Regulation on the organization and operation of the BoS and other relevant regulations.

4. Other activities of the Supervisory Board

- Evaluate and propose the independent auditor (Big4) to review the financial statements for 2017,
- Make proposals on hiring independent auditors for the new plant project,
- Review the results of tax inspection,
- Exchanges with the auditor, Board of Directors about the results of the audited semi-annual financial statements in 2017,
- Review contracts with related parties,
- Update legal documents related to corporate governance.

IV. Training on corporate governance

Members of the Board of Directors, Supervisory Board members, the CEO, other managers and Secretary of the Company attended the corporate governance training in accordance with corporate governance regulations (February 2017).

- V. List of affiliated persons of the public company as specified in clause 34, Article 6 of the Securities Law (annual report) and transactions of affiliated persons of the Company with the Company
 - 1. List of affiliated persons of the Company: Add related person to the list 01 new Deputy CEO in replacement of 01 retired Deputy CEO. See *Appendix 01* for details.
 - 2. Transactions between the company and the affiliated persons or between the company and major shareholders, internal persons and related person of internal person:

No.	Name of	Relationship	Investor	Address	Time of	Number of	Number,	Note
	organization/		No.*, date of		transactions	resolutions	ownership	
	individual		issue, place			/ decisions	proportion	
			of issue			of the	of	

						AGM / BOM adopted	shares/fund certificates hold after the transaction	
1.	Vietnam Azalea Fund Limited	major shareholder 10.361.385 shares, ratio 24,997%	CD-185851, Business Registration Agency, Cayman Islands issued on 18/4/2007	P.O. Box 1984, Boundary Hall, Cricket Square, Grand Cayman, KY1-1104, Cayman Islands	06/11/2017		0 share, ratio 0,00%	divest
2.	VietNam Holding Ltd.	major shareholder 4.323.896 shares, ratio 10,43%	CS1077 VSD issued on 29/5/2006	Floor 8, Nam Á Bank Tower, ward 4, district 3, Hồ Chí Minh city	06/11/2017		0 share, ratio 0,00%	divest
3.	Magbi Fund Limited		CB2132 VSD issued on 29/8/2017	Unit 810, 8/F Star Hse 3 Salisbury Rd Tst Kln Hongkong	06/11/2017		10.361.385 shares, ratio 24,99%	
4.	Super Delta Pte. Ltd		CB2320 VSD issuec on 18/9/2017	10 Anson Road #23- 14P, International Plaza, Singapore (079903)	06/11/2017		6.267.289 shares, ratio 15,12%	

- 3. Transaction between internal person of listed company and company's subsidiaries, or the company in which listed company takes controlling power: None.
- 4. Transactions between the company and other objects

4.1. Transactions between the company and the company that members of Board of Director, members of the Supervisory Board, CEO has been a founding member or members of Board of Director, CEO in three (03) years (calculated at the time of reporting):

In 2017, the following transactions were carried out with related parties:

Selling of goods

	The 12-month period ends on 21/12/2017	ends on
	31/12/2017	31/12/2016
	VNĐ	VNĐ
- Traphaco CNC	19.136.250.940	22.974.562.440
Mr. Tran Tuc Ma - Board member,		
CEO of Traphaco cum Board member		
of Traphaco CNC		
- Traphaco Hưng Yên	24.126.735.687	0
Mr. Tran Tuc Ma – Board member,		
CEO of Traphaco cum Chairman of		
Traphaco Hưng Yên		

Buying of goods, services

	The 12-month period ends on 31/12/2017	The 12-month period ends on 31/12/2016
	VNĐ	VNĐ
- Traphaco CNC Mr. Tran Tuc Ma – Board member, CEO of Traphaco cum Board member of Traphaco CNC	321.002.118.656	324.648.878.093
- Traphaco Hưng Yên Mr. Tran Tuc Ma – Board member, CEO of Traphaco cum Chairman of Traphaco Hưng Yên	42.966.009.010	0

Selling of assets

	The 12-month period ends on 31/12/2017	The 12-month period ends on 31/12/2016
	VNÐ	VNĐ
- Traphaco Hưng Yên	228.279.643.586	0
Mr. Tran Tuc Ma – Board member, CEO of		
Traphaco cum Chairman of Traphaco Hung		
Yên		

- 4.2. Transactions between the company and the company that related person of members of Board of Director, members of the Supervisory Board, CEO as a member of Board of Director, CEO: None
- 4.3.Other transactions of the company (if any) may be beneficial material or immaterial for members of Board of Director, members of the Supervisory Board, CEO: None
- VI. Transactions of internal persons and related person of internal person (2017)
 - 1. List of internal persons and their affiliated persons: Details are in *Appendix 02* attached.
 - 2. Transactions of internal persons and affiliated persons on shares of the listed company:

No.	Transaction executor	Relationship with internal person	Number shares ow the beginn the per	vned at shares owned ning of at the end o riod the period		owned end of	Reasons for increase, decrease (purchase, sale, switch, reward)
			Number	Percen	Number	Percen	
			of shares	tage	of	tage	
					shares		
1	Vũ Thị Thuận	BoD	581,084	1.40%	464,644	1.12%	Stock dividend to increase
		Chairwoman					charter capital in June 2017
							and sell 116,440 shares in
	~						26/7-24/8/2017
2	Nguyễn Thị Bảo	-	73,130	0.18%	59,800	0.14%	Stock dividend to increase
	Vân	BoD					charter capital in June 2017
		Chairwoman					and sell 13,330 shares in
							25/7-23/8/2017
3	Trần Túc Mã	CEO	1,276,648	3.08%	772,308	1.86%	Stock dividend to increase
							charter capital in June 2017
							and sell 67,000 shares in từ
							25/7-23/8/2017 (session 1),
							207,340 shares in 30/8-
							27/9/2017 (session 2),
							230,000 shares in 03/10-
<u> </u>	N		100 100	0.0			01/11/2017 (session 3)
4	Nguyễn Thị Lan	Deputy CEO	103,460	0.25%	73,460	0.18%	Stock dividend to increase
							charter capital in June 2017
							and sell 30,000 shares in
<u> </u>				0.00			08/8-06/9/2017
5	Nguyễn Thị	Wife of	134,760	0.33%	100,560	0.24%	Stock dividend to increase

Hoan	Deputy CEO		charter capital in June 2017
	Nguyễn Văn		and sell 34,200 shares in
	Bùi		11/8-09/9/2017

Other significant issues: None./. VII.

- *Recipients*: as above;
- -Archive: Admin, BoD.

Chairwoman

(signed)

MSc. Vu Thi Thuan

APPENDIX 01 LIST OF AFFILIATED PERSONS OF THE COMPANY

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Time of starting to be affiliated person	Time of ending to be affiliated person	Reasons
1.	Ms. Vũ Thị Thuận		Chairwoman			25/03/2011		
2.	Mr. Trần Túc Mã		CEO, BoD member			25/03/2011		
3.	Mr. Nguyễn Anh Tuấn		Vice Chairman			30/03/2016		
4.	Mr. Nguyễn Hồng Hiển		BoD member			30/03/2016		
5.	Mr. Chad Ryan Ovel		BoD member			30/03/2016		
6.	Mr. Christopher E. Freund		BoD member			30/03/2016		
7.	Mr. Marcus John Pitt		BoD member			30/03/2016		
8.	Mr. Dương Đức Hùng		BoS Chairman			30/03/2016		
9.	Ms. Đỗ Thị Khánh Vân		BoS member			25/03/2011		
10.	Ms Nguyễn Thanh Hoa		BoS member			30/03/2016		
11.	Mr. Nguyễn Huy Văn		Deputy CEO			25/03/2011		

12.	Ms. Nguyễn Thị Lan	Deputy CEO	08/09/2014		
13.	Mr. Nguyễn Văn Bùi	Deputy CEO	07/2/2017		Newly
					appointed
14.	Mr. Đinh Trung Kiên	Chief	25/03/2011		
		Accountant			
15.	Traphaco CNC		2012		
16.	TraphacoSapa		2013		
17.	Traphaco Hưng Yên		2015		
18.	Daklak Pharmaceuticals &		2011		
	Medical Materials JSC				
	Quang Tri Pharmaceuticals		2014 1	2/2017	Full
	& Medical Materials JSC				divestment
	Ms. Hoàng Thị Rược	Deputy CEO	25/3/2011 0	07/2/2017	Retired

APPENDIX 02 LIST OF INTERNAL PERSONS AND THEIR AFFILIATED PERSONS

No.	Name	Securiti es trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
1	Vũ Thị Thuận		Chairwoman					
1.1	Nguyễn Thị Bảo Vân							Daughter
2	Trần Túc Mã		CEO, BoD member					
2.1	Đào Thị Vui							Wife
2.2	Trần Minh Nguyệt							Daughter
2.3	Trần Diệu Linh							Daughter
3	Nguyễn Huy Văn		Deputy CEO					
3.1	Nguyễn Thị Vinh Huê							Wife
3.2	Nguyễn Thị Thúy							Sister
4	Nguyễn Thị Lan		Deputy CEO					
4.1	Vũ Văn Ân							Husband
4.2	Lê Thị Đảng							Mother
4.3	Vũ Quang Minh							Son
4.4	Vũ Thị Hà Phương							Daughter
4.5	Nguyễn Thị Tuyết							Sister
4.6	Nguyễn Văn Chung							Brother
4.7	Nguyễn Văn Hiếu							Brother
5	Nguyễn Văn Bùi		Deputy CEO					
5.1	Dương Thị Ngọc							Mother
5.2	Nguyễn Thị Hoan							Wife

5.3	Nguyễn Đức Hiệp			Son
5.4	Nguyễn Minh Đức			Son
5.5	Nguyễn Hồng Phúc			Son
5.6	Nguyễn Thị Ngọt			Sister
6	Đinh Trung Kiên	Chief		
		Accountant		
6.1	Đinh Doãnh Tỵ			Father
6.2	Trịnh Thị Tiến			Mother
6.3	Đinh Thị Ánh Tuyết			Sister
6.4	Đinh Thị Hồng Nga			Sister
6.5	Phạm Thị Thường			Wife
6.6	Đinh Anh Thư			Daughter
6.7	Đinh Thùy Linh			Daughter
7	Đào Thúy Hà	Person		
		authorized to		
		disclose		
		information		
7.1	Đào Trọng Tài			 Father
7.2	Bùi Thị Nhuận			 Mother
7.3	Đào Thị Hồng Anh			 Sister
7.4	Phạm Hà Minh Khuê			 Daughter
7.5	Phạm Minh Châu			 Daughter
7.6	Sao Mai			
	Pharmaceuticals			
	Company			
8	Nguyễn Anh Tuấn	Vice Chairman		
8.1	Huỳnh Thị Trúc Đào			 Wife
8.2	Nguyễn Thành Nam			Son
8.3	Nguyễn Tuấn Đức			Son
8.4	Nguyễn Thu Hương			Sister

8.5	Nguyễn Đức Thắng		Brot	other
9	Nguyễn Hồng Hiển	BoD member		
9.1	Nguyễn Hồng Vinh		Fath	her
9.2	Trần Thị Nhung		Mot	
9.3	Lê Thùy Trang		Wife	fe
9.4	Nguyễn Thị Thu Hà		Sist	ter
9.5	Nguyễn Khôi Minh		Son	l
9.6	Nguyễn Lê Minh An		Dau	ughter
10	Chad Ryan Ovel	BoD member		
10.1	Trần Minh Ngọc Thu		Wife	fe
10.2	Vienna Mai Ovel		Dau	ughter
10.3	Isabella An Ovel		Dau	ughter
10.4	Steve James Ovel		Fath	
10.5	Susan Jane Ovel		Mot	ther
11	Christopher E. Freund	BoD member		
11.1	Truong Ngoc Phung		Wife	fe

11.2	Aurora Phoenix			Daughter
	Freund Truong			
11.3	Gaia Phoenix Freund			Daughter
	Truong			
11.4	Penny Freund			Mother
11.5	John Freund			Father
11.6	Vietnam Azalea			
	Fund Limited			
12	Marcus John Pitt	BoD member		
12.1	Fifi Rahayu Pitt			Wife
12.2	Kay Pitt			Mother
12.3	Rodney Pitt			Father
13	Dương Đức Hùng	BoS Chairman		
13.1	Dương Đức Hạnh		 	Father
13.2	Phạm Thị Cần			Mother
13.3	Hà Mỹ Hòa			Wife
13.4	Dương Bảo Nam			Son
13.5	Dương Đức Minh			Brother
14	Nguyễn Thanh Hoa	BoS member		
14.1	Nguyễn Ngọc Chí			Father
14.2	Lưu Thúy Hoàn			Mother
14.3	Nguyễn Thanh Tùng			Brother
14.4	Nguyễn Xuân Việt			Husband
	Anh			
14.5	Nguyễn Anh Khôi			Son

14.6	Nguyễn Xuân Khôi			Son
15	Đỗ Thị Khánh Vân	BoS member		
15.1	Bùi Anh Tuấn			Husband
15.	Đỗ Thi			Father
15.3	Bùi Thị Khánh Hòa			Mother
15.4				Brother
15.5	Bùi Nam Anh			Son
15.6	Bùi Khánh An			Daughter

APPENDIX 03

TRANSACTIONS OF INTERNAL PERSONS AND AFFILIATED PERSONS ON SHARES OF THE COMPANY

No.	Transaction executor	Relationship with internal person	Number of shares owned at the beginning of the period	Percent age	Number of shares owned at the end of the period	Percent age	Reasons for increase, decrease (purchase, sale, switch, reward)
1	Vũ Thị Thuận	Chairwoman	581,084	1.40%	464,644		Stock dividend to increase the charter capital in June 2017 and sell 116,440 shares from 26/7-24/8/2017
2	Nguyễn Thị Bảo Vân	Daughter of Chairwoman	73,130	0.18%	59,800		Stock dividend to increase the charter capital in June 2017 and sell 13,330 shares from 25/7-23/8/2017
3	Trần Túc Mã	CEO	1,276,648	3.08%	772,308		Stock dividend to increase the charter capital in June 2017 and sell 67,000 shares from 25/7-23/8/2017 (session 1), 207,340 shares from 30/8-27/9/2017 (session 2), 230,000 shares from 03/10-01/11/2017 (session 3)
4	Nguyễn Thị Lan	Deputy CEO	103,460	0.25%	73,460		Stock dividend to increase the charter capital in June 2017 and sell 30,000 shares from 08/8-06/9/2017
5	• •	Wife of Deputy CEO Nguyễn Văn	134,760	0.33%	100,560		Stock dividend to increase the charter capital in June 2017 and sell 34,200 shares

		Bùi					from 11/8-09/9/2017
6	Vietnam Azalea Fund	BoD member	10,361,385	24.997%	0	0%	Full divestment
	Limited	Christopher E.					
		Freund,					
		representative of					
		capital					